EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM

INDEPENDENT ACCOUNTANTS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES

YEAR ENDED JUNE 30, 2021



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INDEPENDENT ACCOUNTANTS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES

Dr. David May, President Eastern Washington University Cheney, Washington

We have performed the procedures enumerated below on the accompanying Statement of Revenue and Expenses of the EWU Intercollegiate Athletics Program (Athletics) for the year ended June 30, 2021. The University is responsible for the Statement and compliance with National Collegiate Athletic Association (NCAA) Bylaw 3.2.4.17 for the year ended June 30, 2021.

Management of the University has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of applying procedures and reporting associated findings related to the University's compliance with the National Collegiate Athletic Association (NCAA) Bylaw 3.2.4.17 for the year ended June 30, 2021. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

Agreed-Upon Procedures Related to the Statement of Revenue and Expenses

The procedures that we performed and our findings are as follows:

- We obtained the statement for the year ended June 30, 2021, as prepared by management. We compared and agreed each operating revenue and expense category in excess of 4% of the total reported in the statement during the reporting period to supporting schedules provided by the institution. We compared and agreed a sample of operating revenue receipts and expense disbursements obtained from the supporting schedules to adequate supporting documentation. We compared major revenue and expense accounts over 10% of the total reported in the statement to prior period amounts and budget estimates, and documented our understanding of any significant variations over 10%. See supplemental schedule for management explanations. No findings were noted.
- We documented management's understanding of policies and procedures used for acquiring, approving, depreciating, and disposing of Athletics-related assets. We obtained a schedule of assets capitalized, additions, transfers, dispositions, and depreciation for the year ended June 30, 2021, and agreed amounts to underlying reports and Athletics' general ledger. No findings were noted.



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• We performed additional procedures as follows:

Revenue:

Ticket Sales – We noted that ticket sales did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Student Fees – We compared and agreed student fees reported by the institution in the statement for the reporting to student enrollments during the same reporting period and recalculated totals. We obtained and documented an understanding of the institution's methodology for allocating student fees to intercollegiate athletics programs. No findings were noted.

Direct State or Other Government Support – We noted direct state or other government support did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Direct Institutional Support – We compared direct institutional support recorded by the institution during the reporting period with the institutional supporting budget transfers documentation and other corroborative supporting documentation and recalculated totals. No findings were noted.

Transfers to Institution – We noted that transfers to the institution did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Indirect Institutional Support – We compared the indirect institutional support recorded by the Institution during the reporting period with expense payments, cost allocation detail and other corroborative supporting documentation and recalculated totals. No findings were noted.

Guarantees – We noted that guarantees did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Contributions – We obtained and reviewed supporting documentation for all contributions that constituted 10% or more of all contributions received and recalculated totals. No findings were noted.

In-Kind – We noted in-kind contributions did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Compensation and Benefits Provided by a Third Party – We noted compensation and benefits provided by a third party did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Media Rights – We noted media rights did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Revenue (Continued):

NCAA Distributions – We noted NCAA distributions did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Conference Distributions – We noted conference distributions did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Program, Novelty, Parking, and Concession Sales – We noted program, novelty, parking, and concession sales did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Royalties, Licensing, Advertisement, and Sponsorships – We noted royalties, licensing, advertisement, and sponsorships did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Sports Camp Revenues – We noted sports camp revenues did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Athletics-Restricted Endowment and Investments Income – We noted that Athletics-restricted endowment and investment income did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Other – We noted other income did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Bowl Revenues – We noted bowl revenues did not exceed 4% of total revenues. Therefore, we did not perform specific procedures.

Expenses:

Athletic Student Aid – We selected a sample of students from the listing of institutional student aid recipients during the reporting period. We obtained individual student account detail for each selection and compared total aid allocated from the related aid award letter to the student's account. We performed a check of each student selected to ensure their information was either reported accurately in the NCAA's CA software or entered directly into the NCAA Membership Financial Reporting System. We recalculated totals for each sport and overall. No findings were noted.

Guarantees – We noted game guarantees did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities – We obtained and inspected a listing of coaches employed by the institution and related entities during the reporting period. We selected a sample of coaches' contracts, which included football and men's and women's basketball, from the listing. We compared and agreed the financial terms and conditions of each selection to the related coaching salaries, benefits, and bonuses recorded by the Department and related entities in the statement during the reporting period. We obtained and inspected payroll summary registers for the reporting year for each selection. We compared and agreed payroll summary registers from the reporting period to the related coaching salaries, benefits, and bonuses paid by the institution and related entities expense recorded by the institution in the statement during the reporting period. We compared and agreed to any employment contracts executed for the sample selected and recalculated totals. No findings were noted.

Coaching Salaries, Benefits, and Bonuses Paid by a Third Party – We noted coaching salaries, benefits, and bonuses paid by a third party did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Support Staff/Administrative Compensation, Benefits, and Bonuses Paid by the University and Related Entities – We selected a sample of support staff/administrative personnel employed by the institution and related entities during the reporting period. We obtained and inspected the reporting period summary payroll register for each selection. We compared and agreed the related summary payroll register to the related support staff administrative salaries, benefits, and bonuses paid by the Department and related entities expense recorded by the institution in the statement during the reporting period and recalculated totals. No findings were noted.

Support Staff/Administrative Compensation, Benefits, and Bonuses Paid by a Third Party – We noted support staff/administrative compensation, benefits and bonuses paid by a third party did not exceed 4% of total expense. Therefore, we did not perform specific procedures.

Severance Payments – We noted severance payments did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Recruiting – We noted recruiting did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Team Travel – We obtained and documented an understanding of the institution's team travel policies. We compared and agreed them to existing institutional- and NCAA-related policies. We obtained general ledger detail and compared to the total expenses reported. No findings were noted.

Sports Equipment, Uniforms, and Supplies – We obtained general ledger detail and compared to the total expenses reported. We selected a sample of transactions to validate existence of transaction and accuracy of recording and recalculated totals. No findings were noted.

Game Expenses – We noted game expenses did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Expenses (Continued):

Fundraising, Marketing, and Promotion – We noted fundraising, marketing, and promotion did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Sports Camp Expenses – We noted sports camp expenses did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Spirit Groups – We noted spirit groups did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Athletic Facilities Debt Service, Leases, and Rental Fees – We noted athletic facilities debt service, leases, and rental fees did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Direct Overhead and Administrative Expenses – We noted direct overhead and administrative expenses did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Indirect Institutional Support – We agreed indirect institutional support expense with indirect institutional revenue. No findings were noted.

Medical Expenses and Insurance – We obtained general ledger detail and compared to the total expenses reported. We selected a sample of transactions to validate existence of transaction and accuracy of recording and recalculated totals. No findings were noted.

Memberships and Dues – We noted membership and dues did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Student-Athlete Meals (Nontravel) – We noted that student-athlete meals (nontravel) did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Other Operating Expenses – We noted that other operating expense and transfers to the institution did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Bowl Expenses – We noted that bowl expenses did not exceed 4% of total expenses. Therefore, we did not perform specific procedures.

Additional Agreed-Upon Procedures

For Grants-in-Aid, we compared and agreed the sports sponsored reported in the NCAA Membership Financial Reporting System to the equivalency calculations from the institution. No findings were noted. We compared current year Grants-in-Aid revenue distribution equivalencies to prior year reported equivalencies per the Membership Financial Report submission and documented an explanation for a variance of 55%.

We obtained the institution's Sports Sponsorship and Demographics Forms Report for the reporting year and noted that the countable sports reported by the institution met the minimum requirements set forth in Bylaw 20.9.6.3 for the number of contests and the number of participants in each contest that is counted toward meeting the minimum-contest requirement. We also noted that the institution has reported these sports as countable for revenue distribution purposes within the NCAA Membership Financial Reporting System. We compared current year number of Sports Sponsored to prior year reported total per the Membership Financial Report submission. No findings were noted.

We obtained the total numbers of Division I student-athletes that received a Pell Grant from financial aid records and compared the total value of these Pell Grants to what was reported in the NCAA Membership Financial Reporting System. No findings were noted. We compared current year Pell Grants total to prior year reported total per the Membership Financial Report submission noting that there was no variance greater than +/- 20 grants.

Minimum Agreed-Upon Procedures for Other Reporting Items

Excess Transfer to Institution and Conference Realignment Expenses – No excess transfers to institution or conference realignment expenses incurred. Therefore, we did not perform specific procedures.

Total Athletics-Related Debt – No Athletics-related debt was incurred. Therefore, we did not perform specific procedures.

Total Institutional Debt – We agreed the total outstanding institutional debt to supporting documentation and the institutions general ledger.

Value of Athletics – Dedicated Endowment – We obtained a schedule of Athletics-dedicated endowments and agreed the fair market value to supporting documentation and the general ledger.

Value of Institutional Endowment – We obtained the total fair market value of institutional endowments and agreed to supporting documentation and the institutions general ledger.

Total Athletics-Related Capital Expenditures – We obtained a schedule of Athletics-related capital expenditures. We compared to general ledger detail to the total expense reported and selected a sample of transactions to recalculate. No findings were noted.

We were engaged by management of Eastern Washington University to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or review engagement, the object of which would be the expression of an opinion or conclusion, respectively, on the Statement of Revenues and Expenses of the Athletic Department for the year ended June 30, 2021. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures; other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Department and to meet our ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

The accompanying statement of revenue and expenses of the EWU Intercollegiate Athletics Program for the year ended June 30, 2021 has not been audited, reviewed, or compiled by us and, accordingly, we do not express an opinion or any other form of assurance on it.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be, and should not be, used by anyone other than these specified parties.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Spokane, Washington February 21, 2022

EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM STATEMENT OF REVENUE AND EXPENSES YEAR ENDED JUNE 30, 2021

| OPERATING REVENUES | Football | | Men's sketball | | omen's sketball | | ther oorts | Nonprogram Specific | <u> </u> | Total |
|---------------------------------------|--------------|----|-------------------|----|--------------------|-----|---------------|------------------------|----------|------------|
| Ticket Sales | \$ (849) | \$ | 5,655 | \$ | _ | \$ | - | \$- | \$ | 4,806 |
| Student Fees | ¢ (010) - | Ψ | - | Ψ | - | Ψ | - | ¥ 1,700,000 | Ψ | 1,700,000 |
| Direct State or Other | | | | | | | | ., | | ., |
| Government Support | - | | - | | - | | - | - | | - |
| Direct Institutional Support | 1,184,006 | | 387,480 | : | 584,840 | 2.3 | 318,323 | 3,674,713 | | 8,149,362 |
| Direct Institutional Support, Capital | 939,521 | | - | | - | , | - | - | | 939,521 |
| Total Direct Institutional Support | 2,123,527 | • | 387,480 | | 584,840 | 2,3 | 318,323 | 3,674,713 | | 9,088,883 |
| Transfers Back to Institution | - | | · - | | - | , | - | - | | - |
| Indirect Institutional Support | 217,617 | | 118,879 | | 105,883 | į | 527,426 | 446,544 | | 1,416,349 |
| Guarantees | - | | 90,000 | | 12,000 | | - | - | | 102,000 |
| Contributions | 27,066 | | 8,355 | | 649 | | 15,442 | 507,534 | | 559,046 |
| In-Kind | - | | - | | - | | - | - | | - |
| Compensation and Benefits | | | | | | | | | | |
| Provided by a Third Party | - | | - | | - | | - | - | | - |
| Media Rights | 4,291 | | - | | - | | - | 191,255 | | 195,546 |
| NCAA Distributions | - | | - | | - | | - | 387,316 | | 387,316 |
| Conference Distributions | - | | - | | - | | - | - | | - |
| Program Sales, Concessions, | | | | | | | | | | |
| Novelty, Sales, and Parking | 3,500 | | - | | - | | - | - | | 3,500 |
| Royalties, Licensing, | | | | | | | | | | |
| Advertisements, and | | | | | | | | | | |
| Sponsorships | - | | - | | - | | - | 220,777 | | 220,777 |
| Sports Camps Revenues | - | | 32,476 | | (1,058) | | - | 423 | | 31,841 |
| Athletics Restricted Endowment | | | | | | | | | | |
| and Investment Income | - | | - | | - | | - | - | | - |
| Other | - | | - | | - | | - | (396) | | (396) |
| Bowl Revenue | | | - | | - | | - | | | - |
| Subtotal Operating | | | | | | | | | | |
| Revenues | 2,375,152 | | 642,845 | | 702,314 | 2,8 | 361,191 | 7,128,166 | | 13,709,668 |

EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM STATEMENT OF REVENUE AND EXPENSES (CONTINUED) YEAR ENDED JUNE 30, 2021

| | | Football | Men's Basketball | | Women's Basketball | | Other Sports | | Nonprogram Specific | | Total | |
|---|----|-------------|---------------------|-----------|-----------------------|-----------|-----------------|-----------|------------------------|-----------|-------|-------------|
| OPERATING EXPENSES | | | | | | | | | | | | |
| Athletics Student Aid | \$ | 1,582,259 | \$ | 348,233 | \$ | 381,265 | \$ | 1,691,199 | \$ | 115,353 | \$ | 4,118,309 |
| Guarantees | | - | | - | | 2,800 | | - | | - | | 2,800 |
| Coaching Salaries, Benefits, | | | | | | | | | | | | |
| and Bonuses Paid by the | | | | | | | | | | | | |
| University and Related Entities | | 1,059,472 | | 384,258 | | 329,010 | | 864,027 | | 501,839 | | 3,138,606 |
| Coaching Other Compensation | | | | | | | | | | | | |
| and Benefits Paid by a | | | | | | | | | | | | |
| Third Party | | - | | - | | - | | - | | - | | - |
| Support Staff/Administrative | | | | | | | | | | | | |
| Salaries, Benefits, and | | | | | | | | | | | | |
| Bonuses Paid by the | | | | | | | | | | | | |
| University and Related Entities | | 70,849 | | 5,669 | | - | | 531 | | 1,404,896 | | 1,481,945 |
| Support Staff/Administrative | | | | | | | | | | | | |
| Other Compensation and | | | | | | | | | | | | |
| Benefits Paid by a | | | | | | | | | | | | |
| Third Party | | - | | - | | - | | - | | - | | - |
| Severance Payments | | - | | - | | 56,511 | | - | | - | | 56,511 |
| Recruiting | | 7,325 | | 1,857 | | - | | 5,905 | | - | | 15,087 |
| Team Travel | | 720,256 | | 164,778 | | 81,720 | | 366,623 | | - | | 1,333,377 |
| Equipment, Uniform, and Supplies | | 258,262 | | 39,605 | | 30,001 | | 183,508 | | 93,550 | | 604,926 |
| Game Expenses | | 36,758 | | 60,917 | | 76,232 | | 40,809 | | 6,402 | | 221,118 |
| Fundraising, Marketing, and | | | | | | | | | | 44.000 | | 44.000 |
| Promotion | | - | | - | | - | | - | | 14,983 | | 14,983 |
| Sports Camps Expenses | | 5,623 | | 3,585 | | - | | 176 | | - | | 9,384 |
| Spirit Groups Athletic Facilities, Debt Service, | | - | | - | | - | | - | | - | | - |
| Leases, and Rental Fees | | | | | | | | | | | | |
| Direct Overhead and | | - | | - | | - | | - | | - | | - |
| Administrative Support | | 52,514 | | 10,632 | | 4,881 | | 12,434 | | 41,287 | | 121,748 |
| Indirect Institutional Support | | 217,617 | | 118,879 | | 105,883 | | 527,426 | | 446,544 | | 1,416,349 |
| Medical Expenses and Medical | | 217,017 | | 110,075 | | 100,000 | | 521,420 | | ++0,0++ | | 1,410,040 |
| Insurance | | - | | - | | _ | | - | | 858,483 | | 858,483 |
| Memberships and Dues | | - | | 652 | | 793 | | 6,173 | | 9,488 | | 17,106 |
| Other Operating Expenses | | 67,842 | | 15,819 | | 14,713 | | 14,268 | | 273,982 | | 386,624 |
| Bowl Expenses | | - | | | | - | | - | | - | | - |
| Athletics Related Capital | | | | | | | | | | | | |
| Expenditures | | 939,521 | | - | | - | | - | | - | | 939,521 |
| Subtotal Operating | - | | | | | | | | | | - | |
| Expenses | | 5,018,298 | | 1,154,884 | | 1,083,809 | | 3,713,079 | | 3,766,807 | | 14,736,877 |
| EXCESS (DEFICIENCY) | | | | | | | | | | | | |
| OF REVENUES OVER | | | | | | | | | | | | |
| (UNDER) EXPENSES | \$ | (2,643,146) | \$ | (512,039) | \$ | (381,495) | \$ | (851,888) | \$ | 3,361,359 | \$ | (1,027,209) |
| | _ | | | | _ | | | | | | _ | |

See accompanying Notes to Statement of Revenue and Expenses.

EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM NOTES TO STATEMENT OF REVENUE AND EXPENSES YEAR ENDED JUNE 30, 2021

NOTE 1 CONTRIBUTIONS

Contributions received and used by the EWU Intercollegiate Athletics Program from the Eastern Washington University Foundation (the Foundation) during the year ended June 30, 2021 were \$559,046. These contributions constituted more than 10% of all contributions received for intercollegiate athletics during the reporting period. Total contributions received through the Foundation on behalf of the EWU Intercollegiate Athletics Program during the year ended June 30, 2021 were \$1,060,895.

NOTE 2 CAPITAL ASSETS

Equipment and improvements are recorded at cost, net of accumulated depreciation. Consistent with state of Washington policy, the EWU Intercollegiate Athletics Program capitalizes equipment that has a cost of at least \$5,000. Depreciation is calculated on the straight-line basis over the estimated useful lives of the assets.

NOTE 3 ATHLETICS AND INSTITUTIONAL DEBT

Total institutional debt was \$82,321,756 at June 30, 2021. Of this amount, none specifically related to the EWU Intercollegiate Athletics Program.

NOTE 4 ENDOWMENTS OF THE INSTITUTION AND AFFILIATED ORGANIZATIONS

As of June 30, 2021, institutional endowments totaled \$11,364,858. Endowments of the EWU foundation totaled \$32,645353, with \$1,805,335 being related to EWU Intercollegiate Athletics Program.

EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM SUPPLEMENTAL ANALYSIS OF REVENUE AND EXPENSES YEAR ENDED JUNE 30, 2021

SUPPLEMENTAL SCHEDULE

| | | 2021 | | | | Varian | Percent | |
|---|----|------------|----|------------|----|-----------|---------|----------|
| | | | | 2020 | | Amount | Percent | of Total |
| REVENUES | | | | | | | | |
| Operating Revenues: | | | | | | | | |
| Ticket Sales | \$ | 4,806 | \$ | 833,915 | \$ | (829,109) | -99.4% | 0.0% |
| Direct State or Other Government | | | | | | | | |
| Support | | - | | - | | - | - | 0.0% |
| Student Fees | | 1,700,000 | | 2,175,000 | | (475,000) | -21.8% | 12.4% |
| Direct Institutional Support | | 8,149,362 | | 8,988,303 | | (838,941) | -9.3% | 59.4% |
| Direct Institutional Support, Capital | | 939,521 | | 275,968 | | 663,553 | 240.4% | 6.9% |
| Total Direct Institutional Support | | 9,088,883 | | 9,264,271 | | (175,388) | -1.9% | 66.3% |
| Less - Transfers to Institution | | - | | - | | - | - | 0.0% |
| Indirect Institutional Support | | 1,416,349 | | 1,431,816 | | (15,467) | -1.1% | 10.3% |
| Indirect Institutional Support - Athletic | | | | | | | | |
| Facilities Debt Service, Lease, and | | | | | | | | |
| Rental Fees | | - | | - | | - | - | 0.0% |
| Guarantees | | 102,000 | | 972,600 | | (870,600) | -89.5% | 0.7% |
| Contributions | | 559,046 | | 549,462 | | 9,584 | 1.7% | 4.1% |
| In-Kind | | - | | 19,168 | | (19,168) | -100.0% | 0.0% |
| Compensation and Benefits Provided | | | | | | . , | | |
| by a Third Party | | - | | - | | - | - | 0.0% |
| Media Rights | | 195,546 | | 41,988 | | 153,558 | 365.7% | 1.4% |
| NCAA Distributions | | 387,316 | | 361,804 | | 25,512 | 7.1% | 2.8% |
| Conference Distributions (Nonmedia | | | | | | | | |
| and Nonbowl) | | - | | - | | - | - | 0.0% |
| Program, Novelty, Parking, and | | | | | | | | |
| Concession Sales | | 3,500 | | 58,500 | | (55,000) | -94.0% | 0.0% |
| Royalties, Licensing, Advertisement, | | | | | | | | |
| and Sponsorships | | 220,777 | | 536,294 | | (315,517) | -58.8% | 1.6% |
| Sports Camp Revenues | | 31,841 | | 149,826 | | (117,985) | -78.7% | 0.2% |
| Athletics Restricted Endowment and | | | | | | , | | |
| Investments Income | | - | | - | | - | - | 0.0% |
| Other Operating Revenues | | (396) | | 905 | | (1,301) | -143.8% | 0.0% |
| Bowl Revenues | | - | | - | | - | - | 0.0% |
| Subtotal Operating Revenues | | 13,709,668 | | 16,395,549 | | | | 100.0% |
| · - | | | | | | | | |

EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM SUPPLEMENTAL ANALYSIS OF REVENUE AND EXPENSES (CONTINUED) YEAR ENDED JUNE 30, 2021

SUPPLEMENTAL SCHEDULE (CONTINUED)

| | | | Varian | Percent | |
|--|----------------|--------------|-------------|---------|----------|
| | 2021 | 2020 | Amount | Percent | of Total |
| EXPENSES | | | | | |
| Operating Expenses: | | | | | |
| Athletics Student Aid | \$ 4,118,309 | \$ 4,188,947 | \$ (70,638) | -1.7% | 27.9% |
| Guarantees | 2,800 | 82,537 | (79,737) | -96.6% | 0.0% |
| Coaching Salaries, Benefits, and | | | | | |
| Bonuses Paid by the University | | | | | |
| and Related Entities | 3,138,606 | 2,998,633 | 139,973 | 4.7% | 21.3% |
| Coaching Salaries, Benefits, and | | | | | |
| Bonuses Paid by a Third Party | - | - | - | - | 0.0% |
| Support Staff/Administrative | | | | | |
| Compensation, Benefits, and | | | | | |
| Bonuses Paid by the University | | | | | |
| and Related Entities | 1,481,945 | 2,436,428 | (954,483) | -39.2% | 10.1% |
| Support Staff/Administrative | | | | | |
| Compensation, Benefits, and | | | | | |
| Bonuses Paid by a Third Party | - | - | - | - | 0.0% |
| Severance Payments | 56,511 | 13,133 | 43,378 | 330.3% | 0.4% |
| Recruiting | 15,087 | 153,612 | (138,525) | -90.2% | 0.1% |
| Team Travel | 1,333,377 | 2,061,526 | (728,149) | -35.3% | 9.0% |
| Sports Equipment, Uniforms, and Supplies | 604,926 | 796,112 | (191,186) | -24.0% | 4.1% |
| Game Expenses | 221,118 | 507,906 | (286,788) | -56.5% | 1.5% |
| Fundraising, Marketing, and Promotion | 14,983 | 70,652 | (55,669) | -78.8% | 0.1% |
| Sports Camp Expenses | 9,384 | 77,626 | (68,242) | -87.9% | 0.1% |
| Spirit Groups | - | 18,491 | (18,491) | -100.0% | 0.0% |
| Athletic Facilities Debt Service, | | | | | |
| Leases, and Rental Fees | - | - | - | - | 0.0% |
| Direct Overhead and Administrative | | | | | |
| Expenses | 121,748 | 152,112 | (30,364) | -20.0% | 0.8% |
| Indirect Institutional Support | 1,416,349 | 1,431,816 | (15,467) | -1.1% | 9.6% |
| Medical Expenses and Insurance | 858,483 | - | 858,483 | - | 5.8% |
| Memberships and Dues | 17,106 | 458,264 | (441,158) | -96.3% | 0.1% |
| Student-Athlete Meals (Nontravel) | - | 77,882 | (77,882) | -100.0% | 0.0% |
| Other Operating Expenses | 386,624 | 436,316 | (49,692) | -11.4% | 2.6% |
| Bowl Expenses | - | - | - | - | 0.0% |
| Athletics Related Capital | | | | | 0.0% |
| Expenditures | 939,521 | 275,968 | 663,553 | 240.4% | 6.4% |
| Subtotal Operating Expenses | 14,736,877 | 16,237,961 | | | 100.0% |
| | | | | | |
| Total | \$ (1,027,209) | \$ 157,588 | | | |

EASTERN WASHINGTON UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM SUPPLEMENTAL ANALYSIS OF REVENUE AND EXPENSES (CONTINUED) YEAR ENDED JUNE 30, 2021

Explanations of variances of revenue accounts over 10% of the total revenue amounts with variations from prior year of 10%.

Student Fees

The amount of student fees is determined through the services and activities fee committee.

Explanations of variances of expense accounts over 10% of the total expense amounts with variations from prior year of 10%.

Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities

The decrease in compensation was a planned reduction during FY21 due to budget cuts including varying percentage reductions in salaries. In addition, there were nine permanent positions eliminated and vacant positions left unfilled.

BUDGET TO ACTUAL

We compared actual revenue accounts over 10% of the total reported in the Statement for the year ended June 30, 2021 to budget estimates. We identified no variances exceeding 10% of the budgeted amount for each line. Therefore, no additional procedures were performed with respect to management's representations as to the reasons for the variances.

We compared actual expense accounts over 10% of the total reported in the Statement for the year ended June 30, 2021 to budget estimates. We identified no variances exceeding 10% of the budgeted amount for each line. Therefore, no additional procedures were performed with respect to management's representations as to the reasons for the variances.

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